



# CAMERON COUNTY PURCHASING

1100 E. Monroe St,  
Brownsville, Texas 78520  
(956) 544-0871 Fax: (956) 550-7219

**ADDENDUM # 1 - PAGE 1 of 3**

**Date out : 8-1-14**

**RFP# 1466 V**

**RFP TITLE: INSURANCE: VOLUNTARY (EMPLOYEE PURCHASED) – VISION**

**SEE ATTACHED Q & A ADDENDUM**

Company Name \_\_\_\_\_ Phone # \_\_\_\_\_  
Vendor Signature \_\_\_\_\_ Date \_\_\_\_\_

**Must include and return with RFP package**

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Request For Proposal # 1466-V  
Review Date: August 1, 2014

## QUESTIONS & ANSWERS

Question #1	<b>Is the County's consultant name available?</b>
Answer #1	Yes. Kenneth D. Wethe provides independent employee benefit consulting services on a fee for service basis. Mr. Wethe does not receive any compensation from employee benefit providers.
Question #2	<b>Is Word version of the RFP Questionnaire available?</b>
Answer #2	Yes. This information has been posted to the County Purchasing website.
Question #3	<b>How are proposals to be delivered to the County?</b>
Answer #3	Each of the 7 proposal documents (1 original & 6 copies) are to be in separate envelopes that are then put in a box to be delivered to the County.
Question #4	<b>Is vision census available in Excel format?</b>
Answer #4	Yes. This has been posted to the County Purchasing website.
Question #5	<b>Can you provide the number of employees eligible for vision insurance?</b>
Answer #5	Yes. The number of full-time employees is approximately 1,600. Retirees are not eligible.
Question #6	<b>Do current rates include agent commission?</b>
Answer #6	No. Current rates and rates for the last seven years have not included agent services. Enrollment and policyholder services have been provided by the insurance company's local representative.
Question #7	<b>Are proposed rates to include agent commission?</b>
Answer #7	Yes. If agent services are to be used, insurance company is to select agent. If the insurance company submits more than one proposal for multiple agents, only the first proposal or first named agent will be considered.  No. If insurance company elects to submit proposal on a direct basis, on-site enrollment services must be provided by an individual licensed to sell vision insurance by the State of Texas. The County prefers a local company representative.

Question #8	<b>Can you provide current vision rates and prior rate history?</b>
Answer #8	Yes. This information is provided on page 14 of Vision RFP.
Question #9	<b>Can you provide vision claims and enrollment history?</b>
Answer #9	Yes. This information is provided on page 15 of the Vision RFP.
Question #10	<b>Can you provide census for all employees?</b>
Answer #10	No. This should not be needed to provide proposal for voluntary insurance plan when monthly enrollment history has been provided for the last 57 months.

Company Name \_\_\_\_\_ Phone # \_\_\_\_\_  
Vendor Signature \_\_\_\_\_ Date \_\_\_\_\_

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