



# CAMERON COUNTY PURCHASING

1100 E. Monroe St,  
Brownsville, Texas 78520  
(956) 544-0871 Fax: (956) 550-7219

**ADDENDUM # 1 - PAGE 1 of 3**

**Date out : 8-1-14**

**RFP# 1466 D**

**RFP TITLE: INSURANCE: VOLUNTARY (EMPLOYEE PURCHASED) – DENTAL**

**SEE ATTACHED Q & A ADDENDUM**

Company Name \_\_\_\_\_ Phone # \_\_\_\_\_  
Vendor Signature \_\_\_\_\_ Date \_\_\_\_\_

***Must include and return with RFP package***

# CAMERON COUNTY

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Request For Proposal # 1466-D  
Review Date: August 1, 2014

## QUESTIONS & ANSWERS

Question #1	<b>Is the County's consultant name available?</b>
Answer #1	Yes. Kenneth D. Wethe provides independent employee benefit consulting services on a fee for service basis. Mr. Wethe does not receive any compensation from employee benefit providers.
Question #2	<b>Is Word version of the RFP Questionnaire available?</b>
Answer #2	Yes. This information has been posted to the County Purchasing website.
Question #3	<b>How are proposals to be delivered to the County?</b>
Answer #3	Each of the 7 proposal documents (1 original & 6 copies) are to be in separate envelopes that are then put in a box to be delivered to the County.
Question #4	<b>Is dental census available in Excel format?</b>
Answer #4	Yes. This has been posted to the County Purchasing website.
Question #5	<b>Can you provide the number of employees eligible for dental insurance?</b>
Answer #5	Yes. The number of full-time employees is approximately 1,600. Retirees are not eligible.
Question #6	<b>Do current rates include agent commission?</b>
Answer #6	No. Current rates and rates for the last seven years have not included agent services. Enrollment and policyholder services have been provided by the insurance company's local representative.
Question #7	<b>Are proposed rates to include agent commission?</b>
Answer #7	Yes. If agent services are to be used, insurance company is to select agent. If the insurance company submits more than one proposal for multiple agents, only the first proposal or first named agent will be considered.  No. If insurance company elects to submit proposal on a direct basis, on-site enrollment services must be provided by an individual licensed to sell dental insurance by the State of Texas. The County prefers a local company representative.

Question #8	<b>Is expanded information available for coverage and benefits provisions?</b>
Answer #8	Yes. Current Ameritas Group Dental Insurance Certificate has been posted to the County Purchasing website.
Question #9	<b>Have there been any recent benefit changes?</b>
Answer #9	No. There have been no benefit changes since October 1, 2010, which is the date of the Group Dental Insurance Certificate of Insurance.
Question #10	<b>Can you provide definition of Usual &amp; Customary used by current insurance company?</b>
Answer #10	Yes. Please see Dental Expense Benefits section of Dental Insurance Certificate.
Question #11	<b>Can you provide current rates and prior rate history?</b>
Answer #11	Yes. This information is provided on page 22 of Dental RFP.
Question #12	<b>Can you provide renewal rates?</b>
Answer #12	No. Current dental insurance company has not provided renewal rates/
Question #13	<b>Can you provide dental claims and enrollment history?</b>
Answer #13	Yes. This information is provided on page 23 of the RFP.
Question #13	<b>Can you provide census for all employees?</b>
Answer #13	No. This should not be needed to provide proposal for voluntary insurance plan when monthly enrollment history has been provided for the last 57 months.

Company Name \_\_\_\_\_ Phone # \_\_\_\_\_  
Vendor Signature \_\_\_\_\_ Date \_\_\_\_\_

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