

## Medical Claims Pricing & Network Analysis

Due to differences in the way carriers, TPAs and other vendors handle their re-pricing process, **McGriff, Seibels and Williams** has developed an independent methodology for analyzing potential savings and network disruption. It is important that you follow the procedures in this document. Failure to submit a complete detailed pricing file will be taken into consideration during the decision-making process. If you have any questions, please speak with your McGriff contact as soon as possible.

We recognize the sensitive nature of detailed pricing and network data. This information will only be used in a summary format by McGriff and its clients. No detailed information will be shared with any outside parties. We also understand that network membership and contracts are subject to change at any time and the data you return represents a best estimate only.

Please re-price the claims and determine network participation on a prospective basis. The service and admission dates are provided for your reference only. You should handle the claim as if it were happening with current network participation and discounts in place. To avoid confusion due to differing uses of terms such as “eligible” and “allowed”, we use the phrases PreDiscount and PostDiscount. PreDiscount is the amount of charges after any non-covered amounts have been removed. You should assume all PreDiscount amounts are eligible for payment. PostDiscount refers to the amount of the claim after all discounts have been applied. Assume no coordination of benefits or Medicare payments to be applied.

The accompanying Excel file contains the following fields:

Field	Description
RecordID	Unique record identifier
ClaimantID	Unique claimant identifier (de-identified)
Claimant Relationship	Relationship to employee
Claimant Gender	Gender
Claimant Date of Birth	CCYYMMDD
Member State	Home address where available
Member ZIP Code	Home address where available
Provider Tax ID	From claim dump. Uses TIN.
Provider Name	From claim dump
Diagnosis Code Version	ICD-9 or ICD-10
Diagnosis Code - Primary	From claim dump
Diagnosis Code - Secondary	From claim dump
CPT Procedure Code	From claim dump
CPT Procedure Modifier Code	From claim dump
Revenue Code	From claim dump
Date of Service Start	From claim dump, CCYYMMDD
Date of Service End	From claim dump, CCYYMMDD
Admission Date	From claim dump, CCYYMMDD
Discharge Date	From claim dump, CCYYMMDD
Place of Service	From claim dump
Claim Category	Inpatient/Outpatient/Professional/Other
Pre Discount Amount	All eligible charges.

Records with adjustments and \$0-charge amounts are included. Please keep these in your analysis to help maintain data consistency.

The file you return must also be a line-by-line file. Do not delete any records from the file. At minimum, the return file should contain the following fields:

<b>Field</b>	<b>Description</b>
<b>RecordID</b>	Retain from incoming file. Used to cross-reference
<b>PreDiscountAmount</b>	Retain from incoming file
<b>Considered</b>	Y/N - Indicate if re-pricing and disruption were completed for this record
<b>DiscountPct</b>	Discount percentage applied to claim line
<b>PostDiscountAmount</b>	Re-priced amount applied to claim line
<b>ProviderNetworkStatus</b>	In/Out. Indicate if provider is a member of the proposed network.
<b>NetworkClaimIndicator</b>	In/Out. Indicate if claim would be processed in-network or out-of-network.

If you prefer, you may append these fields onto the original file layout. Please submit your return file in either Excel or tab-delimited text format, with headers included. Feel free to compress the file into .zip format if you wish.

Also, please include documentation as to the level of detail your organization uses (actual contract, standard contract, 3-digit zip, 5-digit zip, market area, etc.) to determine pricing and discounts. If you mark any records as not considered, please document the reason for the exclusions.

Thank you for your assistance with this project. Please contact us if you have any questions regarding the file layouts or data.