

Q & A DENTAL 1466 D

1. Page 11 in the RFP mentions attachment D, for the Top Dental Providers but we are unable to locate that. Can you please provide?
We are going to ask the top three finalist to provide the disruption report. At the moment, we are not releasing the information.
2. Please provide historical rates from 10/1/14 to current.
current rates effective 10/1/14 thru 9/30/17 (EE \$20.40, E + one \$38.08 and E + two or more \$57.60)
3. Please confirm the commission level that should be included in the quote.
Please quote net of commissions.
4. Please confirm the out of network percentile. It appears it may be 80th percentile, but please confirm.
Yes, the reimbursement is at 80%.
5. With it being net commission does that mean a PEPM is to be implemented or the RFP is for the insurers?
Any quotes received have to be net of commissions. No other agents can make commissions on the products. Per the RFP on page 8, see below.

Note: Cameron County currently recognizes McGriff, Seibels & Williams of Texas, as their benefits consultant for the RFP. All services and rates should be quoted NET of commissions. No other broker will be recognized during this RFP and evaluation process.
6. Is the dental ASO or fully insured?
It is fully insured.
7. Will the County accept proposals with tier 3 or 4?
Yes, you can present 4-tier rate. Please see the addendum.