


# Cameron County Commissioners' Court Agenda Request Form

No. 2 K

Date: 8/28/19 Meeting Date Request: 9/10/19  
Deadline for Action: \_\_\_\_\_ Contact Person: Michael Forbes  
Department: Purchasing Phone: 544-0871 Fax: 550-7219  
Department Head Name: Michael Forbes Signature: 

## Caption:

Consideration and authorization to continue participation in the Omnia Partners / U.S. Communities National Association of Counties Cooperative Government Purchasing Alliance for Equipment Rentals via Herc Rentals

**Background:** *(Briefly summarize your request, if needed use separate sheet(s) or attach supporting documentation).*

**APPROVED BY COMMISSIONER COURT ON 09/10/2019**

**PLEASE FILL IN ALL BLANKS WITH REQUIRED INITIALS AND FISCAL DATA INFORMATION  
OR PLACE N/A IF IS NOT APPLICABLE:**

County Judge N/A Auditor N/A Budget N/A Legal N/A Human Resources N/A Purchasing N/A  
1295 Form DF

**Fiscal Data:** Dept. Name: N/A Fund No. N/A Funds From: Department: Yes No Amt. Expended: \$ N/A  
Funds Available: Yes No General: Yes N/A Impact on future budget: Yes No  
Grant: Yes No

## Comments:

Action taken by Commissioners' Court

Approved \_\_\_\_\_ Tabled \_\_\_\_\_ Denied \_\_\_\_\_

Motion made by

**COPY**

Seconded

Vote

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Ehria  
CAMERON COUNTY JUDGE

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REGISTER



# Herc Rentals Inc.

Equipment Rental and Related Services



REQUEST INFORMATION

Overview

Contract Documentation



Home > Contracts > All Contracts > Browse All Contracts

Search Supplier Name [ ] [SEARCH]

FILTER BY CATEGORY:

Show All [v]

FILTER BY LEAD AGENCY:

Show All [v]

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Supplier Name	Contract Title	Contract Renewed Until	Potential Final Expiration	Lead Agency
Herc Rentals Inc.	Equipment Rentals and Related Products and Services	10/31/2023	10/31/2027	City Of Charlotte



### Streamlined and Cost-Effective Procurement

The time is now to take advantage of our unmatched breadth of high-quality products and services

LEARN MORE



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Sign up to receive email updates from OMNIA Partners, Public Sector

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Accept Decline

# Herc Rentals

Home > Herc Rentals

Website: [Herc Rentals](#)

Phone: 866-211-9883

Email: [HERCgov@hercrentals.com](mailto:HERCgov@hercrentals.com)

Fax: 888-777-3582

Contract: [View Documents ->](#)



## Solutions

BY SUPPLIER (show all >)

BY CATEGORY

- Facilities
- Office & School
- Specialty
- Technology

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Overview

Community Solutions

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Benefits

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## Herc Rentals Overview

As Herc Rentals consistently evolves, we still stand strong on our commitment to provide the highest quality products and absolute excellence in service to each and every customer. Our goal is to build lasting customer relationships and, ultimately, to be the equipment rental company of choice in every market served. Since 1965, Herc Rentals has been highly successful at developing rental programs by listening to customers and anticipating their needs. With a network of 260 locations covering the United States and Canada, we offer a consistent and reliable service no matter which location you choose.

The Herc Rentals fleet is one of the strongest in the industry. Our product line includes everything from small hand held tools to large earthmoving equipment. We also offer additional services and solutions such as on-line account access, safety training, specialty services such as power generation, pumps and climate control and unique programs to meet your companies fleet management needs.

There are several advantages for public agencies to rent rather than own. Get a better understanding of the Benefits of Renting vs Owning.

### New Features/Benefits:

- **Special Pricing Based on Commitment:** Pricing designed to provide increased savings based on the level of commitment from agencies
- **Aerial & Forklift Safety Training:** Safety training now available to individuals and groups within your organization
- **Standby Contracts for Power Generation and Disaster Relief:** Services available to make sure your community is ready in case of emergency providing peace of mind
- **New and Used Equipment Sales:** The security that Herc Rentals can assist you with multiple purchase options
- **Climate Control Equipment with Portable Air Conditioning, Chillers, Spot Coolers and Heaters**

"Due to inclement weather, we haven't had power at our Charlestown Elementary School or our school bus garage since last Wednesday. We also haven't had school since last Tuesday due to the snow so everyone wanted us to open. On Friday, when it appeared that we may not get our power back by Monday, Rich Krumline, Supervisor of Buildings and Grounds, suggested we call Herc Rentals and see what they could do under the U.S. Communities contract. Over the weekend, they delivered a large generator for the school and a smaller one for our bus garage so that we could have school today. For a contract that I didn't think we were big enough to use, they really bailed us out today!"

Clifford Linderman, Director of Business Affairs, Great Valley School District, Malvern, PA



Hertz Equipment Rental has officially become Herc Rentals. Click here for contract details.

### Hurricane Irma Response Team

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# Herc Rentals

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Website: [Herc Rentals](#)  
 Email: [HERCgov@hercrentals.com](mailto:HERCgov@hercrentals.com)  
 Contract: [View Documents ->](#)

Phone: 866-211-9883  
 Fax: 888-777-3582



## Solutions

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BY CATEGORY

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### Community Solutions

#### Specialty Solutions Including:

1. Portable Power and Energy Solutions and Distribution Products
2. Power Distribution Products
3. Standby Contracts For Power Generation and Disaster Relief
4. Product Safety Training; Aerial and Fork-Lift Operational Training
5. Aerial Fleet Services
6. Telematics - Real-Time Logistics on Your Equipment
7. Fleet Management, On- and Off-Site
8. Specialty Pump/Compressor Equipment and Allocations
9. Climate Control - Heating and cooling solutions

### Core Competencies

#### The Right Equipment for the Job:

- Hundreds Of Makes And Models From Trust Manufacturers
- Rentals That Fit Your Time Frame And Budget
- Daily, Weekly And Monthly Rates
- 24/7 Service

#### Full line of Rental Equipment Including:

- Aerial Lifts; Scissor, Personnel and Boom Lifts
- Concrete and Masonry
- Trucks and Trailers
- Air Compressor and Tools
- Earthmoving
- Material Handling
- Compaction
- Generator and Light Towers
- Pumps
- Climate Control; Air Conditioners, Chillers and Heaters

#### Knowledgeable Staff and Support Teams

- Local Sales Team to Meet Your Daily Needs
- Regional and Corporate Support
- Government Program Managers to Support Overall Program
- Branch Staff to Meet Operation Needs
- Field Service for Maintenance and Repairs Available 24/7

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Disaster Relief



Equipment Rental



Safety Training



Used Equipment

ProContractor Catalog  
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# Herc Rentals

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### How do I place an order with Herc Rentals?

To utilize the contract between U.S. Communities and Herc Rentals, you must have a U.S. Communities specific account set up with Herc Rentals.

#### 3 easy ways to order:

1. **By Phone:** Contact our Central Reservation Center at 888-777-3500 to place an order or contact your local branch.
2. **By Email:** e-mail us at [uscommunities@hertz.com](mailto:uscommunities@hertz.com) and we will have someone call you back within 24 hours to handle your request.
3. **Online:** [Log on](#) the [Herc Rentals website](#) using your U.S. Communities account information. This requires you to have an e-SP account with Herc Rentals.

#### Other Information:

- Your U.S. Communities specific Herc Rentals account number.
- Job location - where you need the rental.
- When you need the rental.
- Type of equipment you are looking to order or type of job you need completed.
- Your contact information.

#### Who can participate?

States, State Agencies, Counties, Cities, Schools, Colleges and Universities, Non-Profits and Special Districts.

#### Does my agency need to be a member of ASBO, NACo, USCM, NIGP or NLC to participate?

No. Any qualified agency can participate in the program.

#### My state requires local governments to bid everything. Can local governments in my state use this program without going out to bid?

This contract has been competitively bid by a government agency. Through the Joint Powers Authority or an Inter-local agreement, local governments can "piggy-back" this competitively bid contract through U.S. Communities. See state by state laws on intergovernmental purchasing.

#### What does a government agency need to do in order to participate?

Complete the free online registration found on the U.S. Communities website. During the registration process, you will be asked to mark suppliers you are interested in. The suppliers that you select will contact you with detailed pricing and ordering information.

#### Can more than one person at my agency register?

Yes, additional users can register by completing the standard registration process; the system will automatically unify all registrations that use the same TIN under one agency account. Alternately, existing users can add new users from within their account.



Hertz Equipment Rental has officially become Herc Rentals. [Click here for contract details.](#)

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 ProContractor Catalog

**Is there a fee associated with joining U.S. Communities?**

No, there are no costs or user fees to register.

**If my agency already has an account with Herc Rentals, do I need to set up a new account?**

No. Contact your Herc Rentals Account Manager to have the U.S. Communities program linked to your existing account.

**Does the competitive pricing apply, regardless of quantity?**

Using Herc Rentals and the U.S. Communities program assures an agency they are getting a very competitive price on any size order. There are no costs, minimum quantity requirements or spend limits associated with using the Herc Rentals U.S. Communities program.

**How does it save time and money?**

The key value for the agency is resource savings. On average, U.S. Communities participating agencies will save 5% over traditional procurement practices. Most agencies today are spread too thin. Agencies are downsizing administrative departments, and retiring or departing purchasing and maintenance positions are left unfilled. The U.S. Communities program provides a mechanism to save the time and costs associated with obtaining quotes or preparing bids. The time savings allow the department to accomplish its work tasks more efficiently with the personnel on hand.

**Can we buy any make and model of equipment type new?**

No, we have agreements with specific manufacturers on the purchase of new equipment. A list can be provided upon request.

**Is there any discount on the purchase of equipment?**

Yes, specific discounts have been pre-negotiated on new and used equipment.

**What is Equipment Safe Operation Training and where is it held?**

Equipment Safe Operation Training primary focus is to train operators on the proper use and safe operation of fork-lifts and aerial equipment. The training is broken up into two parts. Part 1 is classroom learning with a test to ensure understanding and Part 2 is hands-on physical machine training. The training is done on the customers' site with Herc rented equipment and requires a classroom (job trailer or break room) and an open, safe and flat area where the machine can be operated.

**What are standby contracts and how do they work?**

Standby contracts are typically used in emergency response contract scenarios. Stand by applies to the hyperactive customer that rents equipment for specific duration of time at a reduced rate. This guarantees the customer availability during an emergency. The most common scope stand by contract are used during times when disaster occurs on a more common basis (i.e. Hurricane Season).



When air conditioning broke down this past July, the cooperative purchasing agreement with Herc Rentals helped to expedite a solution keep shelter animals comfortable and provided th shelter with piece of mind in emergency situation. Read th full article.



**U.S. COMMUNITIES** | NATIONAL COOPERATIVE PURCHASING PROGRAM

**Getting Started**

- Program Overview
- How It Works

**Why Use U.S. Communities**

- What Makes Us Different
- Webinars & Events

**Discounts on Brands**

- Products & Suppliers
- Online Marketplace

**Over 55,000 agencies trust U.S.**

- Who Uses U.S. Communities?
- Cooperative Standards

# Herc Rentals

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BY SUPPLIER (show all)

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- Innovation Exchange

Overview	Community Solutions	Truck Rental	Benefits
Pricing	FAQs	Shipping	Emergency Response

## Right Gear. Right People. Right Time. *Right Now.*

Herc Rentals specializes in getting you back up and running after disaster strikes. Our specialized fleet of pump, power, dehumidification, and drying equipment is at the ready and can be deployed quickly to impacted areas.

- Pumps
- Power Generation
- Dehumidification (LGR & Desiccant)
- Debris Removal
- Drying Equipment
- Air Quality Control

### Expertise that Extends Beyond Just Equipment

Our disaster recovery capability isn't limited to just providing the equipment. Herc Rentals also has a fully trained force of remediation and recovery experts available 24/7. These teams, strategically located throughout North America, can be mobilized quickly and efficiently.

### Instant Response Remediation Vehicle

Herc Rentals' instant response vehicle is loaded with the right equipment for all of your remediation, restoration, and portable cooling needs. Let us deliver your complete package.

### Climate & Remediation Center

Our fully dedicated facilities allow Herc Rentals to react quickly and efficiently with specialized equipment and on-location experts to provide support for water or climate-related remediation stemming from natural disasters, extreme environmental conditions or similar catastrophic events. The centers provide a single source of gear for remediation and restoration, cleaning and repair projects.



Disaster Relief



Equipment Rental



Safety Training



Used Equipment



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## Hurricane Irma Response Team

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<b>ProControl and Telematics</b>
<b>Customer Care &amp; Added Value</b>
<b>Equipment Solutions</b>
<b>Heating Solutions</b>
<b>Emergency Response</b>
<b>Testimonials</b>
<b>Resources</b>

Herc Rentals™ is a premier, industry-leading full-service equipment rental firm featuring a product line that includes everything from small hand-held tools to large earth-moving equipment. Additionally, the publicly traded NYSE company offers its customers services and solutions such as on-line account access, safety training, specialty services, including power generation, pumps and climate control, and other unique programs to meet your equipment rental needs.

### **Why Choose Herc Rentals:**

- **Special Pricing Based on Commitment** — Allows for increased savings based on the level of commitment from agencies
- **Aerial and Forklift Safety Training** — Training available to individuals and groups within your organization
- **Standby Contracts for Power Generation and Disaster Relief** — Services available to make sure your community is ready in case of emergency
- **New and Used Equipment Sales** — Herc Rentals can assist you with multiple purchase options



## House Bill 89 Verification Form

### Prohibition on Contracts with Companies Boycotting Israel

The 85<sup>th</sup> Texas Legislature approved new legislation, effective Sept. 1, 2017, which amends Texas Local Government Code Section 1. Subtitle F, Title 10, Government Code by adding Chapter 2270 which states that a governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it:

- 1) does not boycott Israel; and
- 2) will not boycott Israel during the term of the contract

Pursuant to Section 2270.001, Texas Government Code:

1. "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes; and

2. "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit.

---

I, (authorized official) Jason Oosterbeek, do hereby depose and verify the truthfulness and accuracy of the contents of the statements submitted on this certification under the provisions of Subtitle F, Title 10, Government Code Chapter 2270 and that the company named below:

- 1) does not boycott Israel currently; and
- 2) will not boycott Israel during the term of the contract; and
- 3) is not currently listed on the State of Texas Comptroller's Companies that Boycott Israel List located at <https://comptroller.texas.gov/purchasing/publications/divestment.php>

Herc Rentals Inc.

Company Name



Signature of Authorized Official

Vice President

Title of Authorized Official

9/4/2019

Date

**CERTIFICATE OF INTERESTED PARTIES**

FORM 1295  
1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.  
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**1** Name of business entity filing form, and the city, state and country of the business entity's place of business.  
Herc Rentals Inc.  
Bonita Springs, FL United States

**2** Name of governmental entity or state agency that is a party to the contract for which the form is being filed.  
Cameron County

**3** Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.  
RN11-15  
Equipment Rental

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

**5** Check only if there is NO Interested Party.

**6 UNSWORN DECLARATION**

My name is Jason Osterbeck and my date of birth is 10/11/1976

My address is 2750 Riverview Center Blvd Bonita Springs FL 34134 USA  
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Lee County, State of FL on the 4th day of September, 2019  
(month) (year)

*Jason Osterbeck*  
Signature of authorized agent of contracting business entity (Declarant)

**CERTIFICATE OF INTERESTED PARTIES**

FORM 1295  
1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.  
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

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			Controlling	Intermediary

**5** Check only if there is NO Interested Party.

**6 UNSWORN DECLARATION**

My name is \_\_\_\_\_ and my date of birth is \_\_\_\_\_

My address is \_\_\_\_\_ (street) \_\_\_\_\_ (city) \_\_\_\_\_ (state) \_\_\_\_\_ (zip code) \_\_\_\_\_ (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in \_\_\_\_\_ County, State of \_\_\_\_\_ on the \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_  
(month) (year)

\_\_\_\_\_  
Signature of authorized agent of contracting business entity (Declarant)