EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE:

Electrical Supplies - ESC Region 19 Allied States Cooperative

RFP NUMBER:

14-7030

RFP OPENING DATE:

April 2, 2014

CONTRACT TERM:

Date of award until April 2, 2015 with the option to extend 12 month increments not to extend beyond 36 month in the

aggregate

(Extended by Region 19 until April 30, 2016) (Extended by Region 19 until April 30, 2017)

(Extended by Region 19 until June 30, 2017- 60 Day Extension)

FUNDING SOURCE:

Various

RFP's ISSUED:

48

RESPONSES:

7

ADVERTISEMENT DATES:

El Paso Times March 8, 2014 & March 15, 2014

BOARD MEETING DATE:

May 15, 2014

RECOMMENDED FOR AWARD

Border States Industries, Inc. dba Border States Electric

Supply

C.E.D Consolidated Electric

Desert Bear, Inc. dba K&N Mobile Distribution (removed as of July

2014

Gorman Batteries dba Batteries Plus Bulbs #442

Summit Electric Supply Co., Inc.

Triangle Electric Supply

TOTAL (estimated) EXPLANATIONS:

\$250,000,00/year

Award of this contract will enable ESC-Region 19 and Region 19 Allied States Cooperative members to purchase the stated electrical supplies when required during the contract period. Multiple awards have been made for each category of electrical supply in an effort to provide expedited services to the Region 19 Allied States Cooperative members when products are needed to MRO requirements. It is recommended that when confirming pricing, the vendor include the Trade Services Pricing, show the discount for that item and extend the discounted pricing out when placing orders. A proposal from DJ Electric was received and incomplete therefore was not considered.

SPECIFICATIONS PROVIDED BY:

Royce Cleveland

ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE:

Royce Cleveland

ESC Region 19 Allied States Cooperative

Martin Camacho

ESC Region 19 Allied States Cooperative

Mary Jane Lopez

ESC Region 19 Allied States Cooperative

Bush Supply Company 2781 Robindale Road Brownsville, TX 78526 Phone: 956-831-3441

Bush Supply Company 2308 W Trenton Road Edinburg, TX 78539 Phone 956-618-2874

Bush Supply Company
1101 W. Jackson St.
Harlingen TX 78550
Phone: 956-428-1613

Dear Valued Customers,

We are pleased to announce that as of June 17, 2013 Consolidated Electrical Distributors, Inc. has acquired the assets of the Border States - Bush Supply branches located in the Rio Grande Valley. CED is a large established national electrical wholesaler that has been in business since 1957 and has over 500 locations across the country.

The Edinburg, Brownsville and Harlingen locations will continue to serve you under the name Bush Supply Company. CED is excited to add Bush Supply to our family. We are confident that this change in ownership will make a positive impact on our ability to serve you better.

You will notice an invoice and statement format change going forward. You may also receive two statements for the first few months. One statement will be for invoices billed through June 17th and another statement for invoices billed after June 17th. CED's standard terms are C/O 25th, pay 10th discount, net 15th. Please note that all payments will now be sent to the address below:

CED Credit Office PO Box 461667 San Antonio, TX 78246 Phone 210-366-0327 Fax 210-366-1938

Thank you for your business, support and confidence over the years. If you have any questions or concerns please feel free to contact us.

Sincerely,

The Bush Supply Team