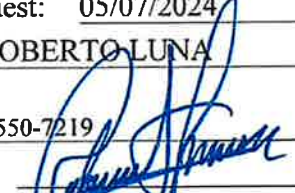


Cameron County Commissioners' Court Agenda Request Form

REF #1

No. **CCC**

Date: 04/29/2024 Meeting Date Request: 05/07/2024
Department Name: PURCHASING DEPARTMENT Contact Person: ROBERTO LUNA
Phone: 956-544-0871 Fax: 956-550-7219
Department Head Name: ROBERTO LUNA Signature: 

Caption: CONSENT ITEM

CONSIDERATION AND AUTHORIZATION TO UTILIZE THE FOLLOWING INTERLOCAL COOPERATIVE PURCHASING AGREEMENTS FOR BUILDING MATERIALS AND SUPPLIES:

1. ~~HOME DEPOT – OMNIA/US COMMUNITIES~~ *RCL*
2. LOWE'S – OMNIA/US COMMUNITIES
3. ~~ALAMO IRON WORKS – BUY BOARD~~ *RCL*
4. MCCOY'S BUILDING SUPPLY – BUY BOARD

Background: (Briefly summarize your request, if needed use separate sheet(s) or attach supporting documentation).

**Approved by Commissioners' Court
on 05/07/2024**

(2) Year Renewal

**PLEASE FILL IN ALL BLANKS WITH REQUIRED INITIALS AND FISCAL DATA INFORMATION
OR PLACE N/A IF IS NOT APPLICABLE:**

County Judge N/A Auditor N/A Budget N/A Legal N/A Human Resources N/A Purchasing N/A
1295 Form n/a

Fiscal Data:

Dept. Name: N/A Fund No. N/A
Funds Available: Yes No

Funds From:

Department: Yes N/A No N/A Amt. Expended: \$ N/A
General: Yes N/A No N/A Impact on future budget: Yes No
Grant: Yes N/A No N/A

Comments:

Action taken by Commissioners' Court

Approved Tabled Denied Motion made by Seconded Vote



Vendor Contract Information Summary

Vendor McCoy Corporation dba Mccoys Building Supply

Contact Garrett Roberts

Phone 512-982-7111

Email governmentsales@mccoys.com

Vendor Website www.mccoys.com

TIN 74-1542718

Address Line 1 1035 I-35 North

Vendor City San Marcos

Vendor Zip 78666

Vendor State TX

Vendor Country USA

Delivery Days 10

Freight Terms FOB Destination

Payment Terms Net 10th

Shipping Terms Freight prepaid by vendor and added to invoice

Ship Via Company Truck

Designated Dealer No

EDGAR Received Yes

Service-disabled Veteran Owned No

Minority Owned No

Women Owned No

National No

No Foreign Terrorist Orgs Yes

No Israel Boycott Yes

MWBE No

ESCs All Texas Regions

States New Mexico, Oklahoma, Texas

Contract Name Building Maintenance, Repair, and Operations (MRO)
Products and Supplies

Contract No. 756-24

Effective 12/01/2024

Expiration 11/30/2027

Accepts RFQs Yes



Lowe's Pro

Maintenance, Repair & Operations (MRO) Supplies & Related Services

Lowe's has been helping customers improve the places they call home since it was founded in 1946. Traded on the New York Stock Exchange (LOW) since 1961, Lowe's has grown from a small hardware store to a home improvement company providing customers inspiration and support whenever and wherever they shop. Whether our customers shop in store, online, by phone, or at their home or place of business with a Lowe's employee, Lowe's is ready to help participants of OMNIA Partners with their purchases.

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Lowe's provides the right home improvement products, maintenance, repair & related supplies to public sector agencies of OMNIA Partners nationwide.

- **Maintenance, Repair and Operations (MRO) Supplies & Equipment**
Region 4 ESC - TX | R192006
- **Maintenance, Repair and Operations (MRO) Supplies, Equipment, and Related Products and Services**
Region 4 ESC - TX | R240805

[VIEW CONTRACT DOCUMENTATION](#)

[CONTACT US](#)



Lowe's Contract Documentation

U.S. Communities, National IPA, & NCPA are wholly-owned subsidiaries of OMNIA Partners, dba OMNIA Partners, Public Sector. All public sector participants already registered with National IPA, U.S. Communities, or NCPA continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, legacy NCPA, or new OMNIA Partners contract. U.S. Communities, National IPA, and NCPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

Maintenance, Repair and Operations (MRO) Supplies & Equipment

Region 4 ESC - TX

Contract Number: R192006

Initial Term: April 1, 2020 through March 31, 2023

Renewal Options: Option to renew for two (2) additional one-year periods through March 31, 2025

RENEWED THROUGH March 31, 2025

Executive Summary

- [Executive Summary](#)
- [Due Diligence](#)

Master Agreement Documents

- [Official Signed Contract](#)
- [Contract Award Documents](#)
- [Contract Award Letter](#)
- [Contract Renewal 1](#)
- [Contract Renewal 2](#)
- [Contract Update 1](#)
- [Contract Update 2](#)
- [Contract Update 3](#)
- [Contract Update 4](#)

Response Evaluation

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

Solicitation Process

- [Original RFP Document](#)
- [RFP Addendum 1](#)
- [RFP Addendum 2](#)
- [RFP Addendum 3](#)
- [RFP Questions & Answers](#)
- [Proof of Publication](#)
- [RFP Request List](#)
- [RFP Opening Documents](#)

Previous Contract

- [R142104](#)

Maintenance, Repair and Operations (MRO) Supplies, Equipment, and Related Products and Services

Region 4 ESC - TX

Contract Number: R240805

Initial Term: November 1, 2024 through October 31, 2027

Renewal Options: Option to renew for two (2) additional one-year periods through October 31, 2029

The Successful Offeror(s) shall have the right to enter local "service" agreements with Participating Public Agencies accessing the contract through OMNIA Partners, so long as the effective date of such agreement is prior to the expiration of the Contract. All local agreements may have a full potential term (any combination of initial and renewal periods) not to exceed five years. Any local agreements, project agreements, or maintenance agreements executed against resulting Master Agreement(s) during the effective term may survive beyond the expiration of the Master Agreement as established and agreed to by the Successful Offeror(s) and Participating Public Agencies.

Executive Summary

- [Executive Summary](#)
- [Pricing](#)
- [Due Diligence](#)

Master Agreement Documents

- [Official Signed Contract](#)
- [Contract Award Documents](#)

Response Evaluation

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

Solicitation Process

- [Original RFP Document](#)
- [RFP Addendum 1](#)
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- [Proof of Publication](#)
- [RFP Receipt List](#)
- [RFP Opening Documents](#)



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(866) 875-3299

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Maintenance, Repair and Operations (MRO) Supplies & Related Services Executive Summary

Lead Agency: Region 4 ESC

Solicitation: 19-20

RFP Issued: October 28, 2019

Pre-Proposal Date: November 12, 2019

Response Due Date: December 9, 2019

Proposals Received: 9



Awarded to:

Contract # R192006

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 19-20 on October 28, 2019, to establish a national cooperative contract for Maintenance, Repair and Operations (MRO) Supplies & Related Services.

The solicitation included cooperative purchasing language in Section I. Scope of Work:

NATIONAL CONTRACT

Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Region 4 is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency"). Appendix D contains additional information about OMNIA Partners and the cooperative purchasing agreement.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On December 9, 2019 proposals were received from the following offerors:

- Facility Solutions Group
- Fastenal Company
- W.W. Grainger, Inc.
- Hi-Line Electric., Inc.
- Kimball Midwest
- Lawson Products
- Lowe's Home Centers, LLC
- Northern Safety & Industrial
- Wesco Distribution, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that Lowe's Home Centers, LLC demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

Region 4 ESC executed agreements with a contract effective date of April 1, 2020.

Contract Highlights:

Operates approximately 2,370 home improvement and hardware stores. Offers a range of products for maintenance, repair, remodeling. Product categories include Lumber and Building Materials; Tools and Hardware; Appliances; Fashion Fixtures; Rough Plumbing and Electrical; Lawn and Garden; Seasonal and Outdoor Living; Paint; Flooring; Millwork, and Kitchens. The Company also supports the communities that focus on K-12 public education and community improvement projects.

Contract includes:

- Over 1,700 stores nationwide to pick up materials, have Lowe's deliver or have parcel shipped.
- Committed to enhancing the economic growth of its diverse and small business suppliers. Lowe's sources suppliers who best match their needs regardless of business size or classification so they can offer a broader assortment of products at affordable prices.
- Register with Omnia Partners at: <https://www.omniapartners.com/publicsector> to become a member and utilize the contract at any Lowe's store in the U.S.
- Every Lowe's location will be able to scan the barcoded key fob to receive a 7% discount at point of sale; must order key fobs at: <https://www.lowesforpros.com/l/government-buyer-solutions.html>
- Utilize the catalog price file online, will need set up an account on www.Lowesforpros.com If an existing account, email GovernmentSupport@Lowe.com to have the file linked for their purchasing needs to receive the discount structure.
- Lowe's eProcurement - email eProSupport@lowes.com to set up an account and link the catalog price file and discount structure.

Term:

Initial three-year agreement from April 1, 2020 through March 31, 2023 with the option to renew for two (2) additional one-year periods through March 31, 2025.

Pricing/Discount:

- Option 1:
 - Walk-In: 7% discount at time of purchase
 - On-Line : up to 20% discount
 - eProcurement: Category discounts up to 20% off

- Option 2:
 - \$10,000 to \$24,999: 2% rebate on all sales (less returns)
 - \$25,000 to \$49,999: 4% rebate on all sales (less returns)
 - \$50,000 to more: 7% rebate on all sales (less returns)

OMNIA Partners, Public Sector Web Landing Page:

<https://www.omniapartners.com/publicsector/contracts/supplier-contracts/lowes-home-centers-inc>