


# Cameron County Commissioners' Court Agenda Request Form

REF #2100-4

No. **2-NN**

Date: 06/14/2021  
Department Name: Purchasing Department  
Phone: 544-0871  
Department Head Name: Michael Forbes

Meeting Date Request: 06/22/2021  
Contact Person: Michael Forbes  
550-7219  
Fax: \_\_\_\_\_  
Signature: 

## Caption: CONSENT ITEM

Consideration and authorization to utilize Region One ESC – South Texas COOP Interlocal Cooperative Purchasing Agreement for the following:

1. Discount Warehouse Proposal
2. Equipment & Small Kitchen Ware
3. Food: Bread, Tortillas
4. Food: Dairy & Juice Products 2100-4
5. Dispensed Products
6. Food Items
7. Food: Processing of USDA Foods
8. Grease Trap Cleaning

**Background:** (Briefly summarize your request, if needed use separate sheet(s) or attach supporting documentation).

(2) Year Renewal

**Approved by Commissioners' Court  
on 06/22/2021**

### **PLEASE FILL IN ALL BLANKS WITH REQUIRED INITIALS AND FISCAL DATA INFORMATION OR PLACE N/A IF IS NOT APPLICABLE:**

County Judge n/a Auditor n/a Budget n/a Legal n/a Human Resources n/a Purchasing n/a  
1295 Form n/a

**Fiscal Data:**  
Dept. Name: n/a Fund No n/a  
Funds Available: Yes    No   

**Funds From:**  
Department: Yes n/a No n/a Amt. Expended: \$ n/a  
General: Yes n/a No n/a Impact on future budget: Yes    No     
Grant: Yes n/a No n/a

### **Comments:**

Action taken by Commissioners' Court  
Approved    Tabled    Denied    Motion made by    Seconded    Vote

# Purchasing

The Purchasing Department provides quality support and assistance in the area of purchasing to all Region One ESC programs, and its cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State to operate more efficiently and economically.

The primary focus of our cooperatives is to assist participating members in the administration of fiscally sound programs through the procurement of cost-effective goods and services, and compliance with all bid law requirements. Authority for such services is granted by Texas Education Code §8.053.

## Our Process:

The Purchasing Department is committed to ensuring a transparent bid process to our internal and external customers that drives community perceptions. To offer clarity, our standard procedures and timelines are outlined in this [Bid Process Flowchart \(/fs/resource-manager/view/4625ca51-befd-46d0-a37d-3bcc176771e6\)](#).

## Services      Resources      Bids & Proposals

### + Child Nutrition Program - South Texas Cooperative (CNP-STC)

The South Texas Cooperative was established on September 8, 1999, and continues to play an integral part in achieving healthy school meals and efficient business practices by ensuring high quality, customer satisfying, cost effective food and supplies for its members. The primary focus of the CNP-STC is to assist participating members in the administration of a fiscally sound School Nutrition Program, and compliance with bid law requirements. The CNP-STC acts as a coordinating center for all bids/proposals; authority for such services is granted by Texas Education Code § 8.053.

The South Texas Cooperative administers food service related bids and proposals to meet the specific needs of our School Nutrition Program members.

## Competitive Procurement

- *Bids & Proposals*
  - Bread & Tortilla Products
  - Cafeteria Dining Decor
  - Dairy & Juice Products
  - Dispensed Products
  - Equipment & Small Kitchen Wares
  - Food Items
  - Food Service Apparel, Shoes and Accessories
  - Fresh Produce - NEW!
  - Frozen Dessert Products
  - Janitorial Supplies & Paper/Plastic Products
  - Manufacturer Direct Ship to District Warehouse Commercial Products
  - Processing of USDA Foods
  - Removal of Grease from Traps & Barrels
  - School Nutrition Program Food Safety and Sanitation Products and Services
  - Wireless Temperature Monitoring Systems

## Processing of USDA Foods

CNP-STC consolidates further processing requests of USDA Food allocations for its members. Small or medium sized schools could not do this on their own because further processing requests must be done in truckload quantities. By aggregating the members further processing requests through the CNP-STC, all schools, regardless of size, are provided the opportunity to take advantage of this valuable service.



*Daniel P. King, Ph.D.*  
*Executive Director*

# Region One Education Service Center

1900 W. Schunior, Edinburg, TX 78541 • Ph (956) 984-6000 • Fax (956) 984-7655

**TO:** Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

**FROM:** Lori Atwood Ramos, Purchasing Director

**SUBJECT:** **Child Nutrition Program-South Texas Cooperative Dairy and Juice Products Region 1 Area RFP 23-0135, Extension 1 of 4**

**DATE:** June 18, 2024

This request for proposal (RFP) allows Region One Education Service Center and its Child Nutrition Program - South Texas Cooperative (CNP-STC) members the opportunity to contract competitively solicited vendors to provide fresh dairy and juice products needed to meet United States Department of Agriculture (USDA) School Nutrition Program (SNP) requirements for the preparation of nutritious student meals and snacks. Item descriptions, specifications and/or technical requirements and estimated quantities and pricing, were competitively solicited and awarded. CNP-STC members are required to conduct a cost or price analysis for the procurement of goods and/or services not listed in the items tab, and within the scope of services offered with this bid solicitation. CNP-STC members are responsible for the selection of goods and/or services available to meet their needs.

On May 31, 2023, the Region One ESC Purchasing Department received two (2) responses to Child Nutrition Program – South Texas Cooperative Dairy and Juice Products Region 1 RFP 23-0135. Proposals were evaluated to select the best qualified vendors based on the established criteria. Two (2) vendors were recommended for award. Vendors recommended for awarded had complete request for proposal submissions with an evaluation score of 70 or greater. The term of the proposal was effective August 1, 2023 through July 31, 2024 with four (4) one-year extension options if all parties are in agreement.

On behalf of the CNP-STC membership, the current awarded two vendors were offered the opportunity to utilize the first of four (4) one-year extension options for CNP-STC Dairy and Juice Products **Region 1 RFP 23-0135, effective August 1, 2024 through July 31, 2025**, with three (3) one-year extension options remaining if all parties are in agreement. On June 18, 2024 the Region One ESC Board of Directors met to approve the recommendations of the Child Nutrition Program – South Texas Cooperative, both vendors that agreed to the extension option and were awarded. The term of the proposal is effective August 1, 2024 through July 31, 2025 with three (3) one-year extension options if all parties are in agreement.

***Dairy Farmers of America, Inc. dba Oak Farms Dairy/Hygeia Dairy – Kansas City, KS:***

*Brownsville ISD, Edcouch Elsa ISD, Edinburg CISD, Harlingen CISD, IDEA Public Schools, La Feria ISD, La Joya ISD, La Villa ISD, Laredo ISD, McAllen ISD, Mission CISD, Pharr-San Juan-Alamo ISD, Point Isabel ISD, Sharyland ISD, Valley View ISD, Weslaco ISD, Vanguard Academy.*

***Hiland Dairy Foods Company, LLC – Springfield, MO:***

*Cameron County, Donna ISD, Hidalgo County Headstart, Hidalgo ISD, Lasara ISD, Mercedes ISD, Monte Alto ISD, Progreso ISD, Raymondville ISD, Rio Grande City CISD, Rio Hondo ISD, Roma ISD, San Isidro ISD, San Perlita ISD, Santa Maria ISD, Santa Rosa ISD, South Texas ISD, South Texas Ed Tech/Horizon Montessori, Zapata ISD.*

Pricing for dairy products are subject to monthly escalation/de-escalation based on the Federal Milk Marketing Order (FMMO) as published by the USDA, juice and other product pricing is firm. For your convenience, the order guide has been revised on posted on the CNP-STC Webpage at [www.escl.net/purchasing](http://www.escl.net/purchasing), Awarded Bids & Proposals.

For additional information or questions, please contact the South Texas Cooperative at [eBuyOne@escl.net](mailto:eBuyOne@escl.net):

Lori Atwood Ramos, Purchasing Director, Phone: 956.984.6123  
Kristina Carrizales Escobar, Purchasing Cooperative Specialist, Phone: 956.984.6012  
Roberto Meave, Purchasing Cooperative Specialist, Phone: 956.984.6249  
Daisy Cuevas, Purchasing Cooperative Specialist, Phone: 956.984.6217  
Idania Gonzalez, Purchasing Cooperative Technician, Phone: 956.984.6204