


**Cameron County Commissioners' Court  
Agenda Request Form**

REF #2100-6

No. 2-NN

Date: 06/14/2021 Meeting Date Request: 06/22/2021  
Department Name: Purchasing Department Contact Person: Michael Forbes  
Phone: 544-0871 Fax: 550-7219  
Department Head Name: Michael Forbes Signature: 

**Caption: CONSENT ITEM**

Consideration and authorization to utilize Region One ESC – South Texas COOP Interlocal Cooperative Purchasing Agreement for the following:

- 1. Discount Warehouse Proposal
- 2. Equipment & Small Kitchen Ware
- 3. Food: Bread, Tortillas
- 4. Food: Dairy & Juice Products
- 5. Dispensed Products
- 6. Food Items
- 7. Food: Processing of USDA Foods
- 8. Grease Trap Cleaning

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**Background:** (Briefly summarize your request, if needed use separate sheet(s) or attach supporting documentation).

(2) Year Renewal

**Approved by Commissioners' Court  
on 06/22/2021**

**PLEASE FILL IN ALL BLANKS WITH REQUIRED INITIALS AND FISCAL DATA INFORMATION  
OR PLACE N/A IF IS NOT APPLICABLE:**

County Judge n/a Auditor n/a Budget n/a Legal n/a Human Resources n/a Purchasing n/a  
1295 Form n/a

**Fiscal Data:** Dept. Name: n/a Fund No. n/a  
Funds Available: Yes    No   

**Funds From:** Department: Yes n/a No n/a Amt. Expended: \$ n/a  
General: Yes n/a No n/a Impact on future budget: Yes    No     
Grant: Yes n/a No n/a

**Comments:**

Action taken by Commissioners' Court  
Approved    Tabled    Denied    Motion made by    Seconded    Vote

# Purchasing

The Purchasing Department provides quality support and assistance in the area of purchasing to all Region One ESC programs, and its cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State to operate more efficiently and economically.

The primary focus of our cooperatives is to assist participating members in the administration of fiscally sound programs through the procurement of cost-effective goods and services, and compliance with all bid law requirements. Authority for such services is granted by Texas Education Code §8.053.

## Our Process:

The Purchasing Department is committed to ensuring a transparent bid process to our internal and external customers that drives community perceptions. To offer clarity, our standard procedures and timelines are outlined in this [Bid Process Flowchart \(/fs/resource-manager/view/4625ca51-befd-46d0-a37d-3bcc176771e6\)](#).

## Services Resources Bids & Proposals

### — Child Nutrition Program - South Texas Cooperative (CNP-STC)

The South Texas Cooperative was established on September 8, 1999, and continues to play an integral part in achieving healthy school meals and efficient business practices by ensuring high quality, customer satisfying, cost effective food and supplies for its members. The primary focus of the CNP-STC is to assist participating members in the administration of a fiscally sound School Nutrition Program, and compliance with bid law requirements. The CNP-STC acts as a coordinating center for all bids/proposals; authority for such services is granted by Texas Education Code § 8.053.

The South Texas Cooperative administers food service related bids and proposals to meet the specific needs of our School Nutrition Program members.

#### Competitive Procurement

- *Bids & Proposals*
  - Bread & Tortilla Products
  - Cafeteria Dining Decor
  - Dairy & Juice Products
  - Dispensed Products
  - Equipment & Small Kitchen Wares
  - Food Items
  - Food Service Apparel, Shoes and Accessories
  - Fresh Produce - NEW!
  - Frozen Dessert Products
  - Janitorial Supplies & Paper/Plastic Products
  - Manufacturer Direct Ship to District Warehouse Commercial Products
  - Processing of USDA Foods
  - Removal of Grease from Traps & Barrels
  - School Nutrition Program Food Safety and Sanitation Products and Services
  - Wireless Temperature Monitoring Systems

#### Processing of USDA Foods

CNP-STC consolidates further processing requests of USDA Food allocations for its members. Small or medium sized schools could not do this on their own because further processing requests must be done in truckload quantities. By aggregating the members further processing requests through the CNP-STC, all schools, regardless of size, are provided the opportunity to take advantage of this valuable service.

### + Region One Purchasing Cooperative - ROPC

This is a 'no fee' cooperative to members, provided their Board approves a resolution and Interlocal agreement which allows members to purchase from awarded bids competitively solicited by the ROPC. Current awards include:

- Automotive and Bus Parts, Tires, Tubes, Supplies & Equipment
- Copy Paper and Printing Supplies
- Equipment Facility Products, Services and Rentals
- Fire, Law Enforcement, Public Safety Security - Equipment, Supplies, Systems and Repairs
- Fire Suppression System and Vent Hood Installation, Training, Parts and Repairs
- Fire Suppression System and Vent Hood Scheduled Maintenance, Inspection and Cleaning
- General Merchandise and School Related Products
- HVAC Equipment, Supplies, Installation and Repair
- Office and Classroom Furniture and Decor
- Professional Consultant Services
- Promotional Bottled Water
- Promotional Merchandise and Services

Membership requires an [Election of Goods and/or Services and Master Interlocal Agreement \(\(fs/resource-manager/view/3f828068-f417-4c4b-8241-52a374fa359f\)\)](#) approvals by your Board. Click on the link to access this document. An original copy must be submitted to Region One ESC for the Executive Director's signature. A copy of the fully executed document will be provided for agency records.

#### + Texas Energy Center

Since the deregulation of electricity in 2002, the Region One Education Service Center has provided its school districts the opportunity to save money on energy costs through participation in the Texas Energy Center *(formerly the Region One Energy Consortium)*.

The Texas Energy Center saves its members millions of dollars in energy costs! We offer excellent electricity rates with contracts specifically designed to minimize risk to our members. In addition to saving money, benefits of TEC include qualified suppliers competitively vying for our members' business; greater control over contract structure; bidding process management; and direct access to expert consultants.

##### TEC members:

- Hidalgo ISD
- Horizon Montessori
- PS/South Texas Ed Tech
- La Villa ISD
- Lyford CISD
- Monte Alto ISD
- Raymondville ISD
- Region One ESC

The **Texas Energy Center** continues to expand its program offerings and member benefits!

Contact us today for an Interlocal Agreement to join the Region One ESC **Texas Energy Center**!

**Energy Aggregation and Consultant Services RFP 21-AGENCY-000088** awarded to **Tradition Energy**.

[TFAMView energy data management portal.\(https://auth.traditionenergy.com/\)](https://auth.traditionenergy.com/)

#### + Library Services & Instructional Resources

The Library Services and Instructional Resources Cooperative provides a comprehensive collection of high-quality instructional resources and services that help students develop information and digital literacy skills. In addition, schools receive financial benefit from volume purchasing discounts provided through cooperative membership.

[More information here \(\(fs/pages/884\)\)](#)

#### + Vendor Opportunities

[View your latest opportunities to work with us as a vendor \(\(fs/pages/799\)\)](#)

#### Upcoming Events

Wednesday December 4

**Region One Purchasing Cooperative Product Show** (<https://www.esc1.net/blog/event-details/~occur-id/7295>)

📍 Harlingen, Texas

[Read More \(https://www.esc1.net/blog/event-details/~occur-id/7295\)](https://www.esc1.net/blog/event-details/~occur-id/7295)

#### Contact Us



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Daniel P. King, Ph.D.  
Executive Director

# Region One Education Service Center

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**TO:** Child Nutrition Program – South Texas Cooperative (CNP-STC) Members

**FROM:** Lori Atwood Ramos, Purchasing Director

**SUBJECT:** **Child Nutrition Program - South Texas Cooperative School Nutrition Program Food Items RFP 23-AGENCY-000106, Extension 2 of 4**

**DATE:** July 1, 2024

This proposal allows Child Nutrition Program - South Texas Cooperative (CNP-STC) members the ability to procure economic and efficient commercial distribution of food items at the best value for the operation of their feeding programs, and preparation of nutritious student meals. A price analysis was conducted based on the item descriptions, specifications and/or technical requirements and estimated quantities and pricing provided by the vendors. Cooperative members are responsible for the selection of goods and/or services available to meet their individual menu needs, nutrition goals, storage capabilities, and student preferences.

On May 25, 2022 Region One Education Service Center Purchasing Department, acting on behalf of its CNP-STC members, received one (1) response to School Nutrition Program Food Items RFP 23-AGENCY-000106. On June 7, 2022 an evaluation committee made up of CNP-STC members from Harlingen CISD, Donna ISD, Rio Grande City CISD, United ISD, and Santa Rosa ISD evaluated the submission of this RFP. Based on the results of their recommendations, one (1) vendor was recommended for award. The term of this proposal was effective July 1, 2022 – June 30, 2023 with four (4) one-year extension options if all parties are in agreement.

On June 21, 2022 the Region One ESC Board of Directors met to review and approve the recommendations of the CNP-STC for award of School Nutrition Program Food Items RFP 23-AGENCY-000106. One (1) vendor was awarded based on the proposals received, including pricing and services that best meet the needs of our members.

On April 18, 2023 the Region One ESC Board of Directors met to review and approve the recommendations of the CNP-STC for award of School Nutrition Program Food Items RFP 23-AGENCY-000106, Extension 1 of 4 effective July 1, 2023 through June 30, 2024 with the option to extend up to three (3) additional one-year periods if all parties are in agreement.

On behalf of the CNP-STC membership, the current awarded vendor was offered the opportunity to utilize the second of four (4) one-year extension options for CNP-STC School Nutrition Program Food Items RFP 23-AGENCY-000106, effective July 1, 2024 through June 30, 2025 with two (2) one-year extension options remaining if all parties are in agreement. The single vendor, Labatt Food Service agreed to the extension option and was recommended for award. On June 18, 2024, the Region One ESC Board of Directors met to review and approve the recommendations of the Child Nutrition Program-South Texas Cooperative.

Please note the following revisions to the CNP-STC School Nutrition Program Food Items RFP 23-AGENCY-000106; supporting documentation is enclosed:

Bid Item #	Change
106-00002	ADVANCE item 1000009661 price decrease from 165.33 to 145.44.
106-00007	PIERRE item 10000097370 price increase from 54.25 to 59.41.
106-00011	HOTOFFGRIL item C78000B price increase from 82.41 to 85.84.

*Region One Education Service Center does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender, gender identity, national origin, age, disability, or any other basis prohibited by law in its programs and activities.*

106-01923	TYSON item 10214220928 price increase from 39.31 to 40.26.
106-01924	TYSON item 10703220928 price increase from 140.29 to 145.49.
106-01925	WAWONA item 049000-77 price decrease from 36.38 to 36.01.
106-01927	WAWONA item 049204-77 price decrease from 58.71 to 58.04.
106-01928	WAWONA item 049207-77 price increase from 35.18 to 37.52.
106-01929	WAWONA item 059604-77 price decrease from 60.45 to 57.06.
106-01930	WAWONA item 059680-77 price increase from 38.13 to 39.55.
106-01931	KRAFT item 00055 price decrease from 58.95 to 37.76.
106-01935	INTEGRATED item 180021 price increase from 81.76 to 84.09.
106-01938	CHEF ONE item 60585 price increase from 63.6 to 65.1.
106-01939	TASTY BRAN item 81002 price increase from 70.6 to 72.32.
106-01940	BAKECRAFTE item 6625 price decrease from 104.4 to 100.88.
106-01941	KELLOGG'S item 3800024185 price increase from 35.42 to 36.14.
106-01942	KELLOGG'S item 3800024196 price increase from 35.42 to 36.14.
106-01943	Alpha item SD169WS price increase from to 89.91.
106-01945	KELLOGG'S item 3800027095 price increase from 35.42 to 36.14.
106-01946	BAKE CRAFT item 438 price decrease from 41.83 to 41.31.
106-01949	BAKE CRAFT item 06731 price decrease from 136.2 to 134.76.
106-01950	BAKE CRAFT item 6657 price decrease from 113.37 to 109.88.
106-01955	GOSSNER item 950010 price decrease from 15.03 to 14.9.
106- 1960 through 106- 02068	Items added for Commodity Processing of USDA Foods SY24-25.

For your convenience, the order guide has been revised on posted on the Purchasing webpage under Bids & Proposals.

For additional information or questions, please contact the Region One Purchasing Department at [eBuyOne@escl.net](mailto:eBuyOne@escl.net):

Lori Atwood Ramos, Purchasing Director, Phone: 956.984.6123  
Kristina C. Escobar, Cooperative Procurement Specialist, Phone: 956.984.6012  
Roberto Meave, Cooperative Procurement Specialist, Phone: 956.984.6249  
Daisy Cuevas, Cooperative Procurement Specialist, Phone 956.984.6217  
Idania Gonzalez, Purchasing Cooperative Technician, Phone: 956. 984.6204