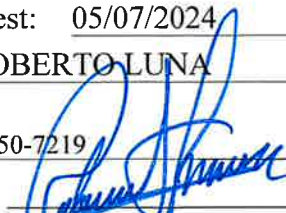


# Cameron County Commissioners' Court Agenda Request Form

REF #1

No. **CCC**

Date: 04/29/2024 Meeting Date Request: 05/07/2024  
Department Name: PURCHASING DEPARTMENT Contact Person: ROBERTO LUNA  
Phone: 956-544-0871 Fax: 956-550-7219  
Department Head Name: ROBERTO LUNA Signature: 

## Caption: **CONSENT ITEM**

CONSIDERATION AND AUTHORIZATION TO UTILIZE THE FOLLOWING INTERLOCAL COOPERATIVE PURCHASING AGREEMENTS FOR BUILDING MATERIALS AND SUPPLIES:

1. HOME DEPOT – OMNIA/US COMMUNITIES
2. LOWE'S – OMNIA/US COMMUNITIES
3. ALAMO IRON WORKS – BUY BOARD
4. MCCOY'S BUILDING SUPPLY – BUY BOARD

**Background:** *(Briefly summarize your request, if needed use separate sheet(s) or attach supporting documentation).*

**Approved by Commissioners' Court  
on 05/07/2024**

(2) Year Renewal

**PLEASE FILL IN ALL BLANKS WITH REQUIRED INITIALS AND FISCAL DATA INFORMATION  
OR PLACE N/A IF IS NOT APPLICABLE:**

County Judge N/A Auditor N/A Budget N/A Legal N/A Human Resources N/A Purchasing N/A  
1295 Form n/a

### **Fiscal Data:**

Dept. Name: N/A Fund No. N/A  
Funds Available: Yes    No   

### **Funds From:**

Department: Yes N/A No N/A Amt. Expended: \$ N/A  
General: Yes N/A No N/A Impact on future budget: Yes    No     
Grant: Yes N/A No N/A

### **Comments:**

### **Action taken by Commissioners' Court**

Approved    Tabled    Denied    Motion made by    Seconded    Vote



# The Home Depot Pro

We Partner With Pros to Get the Job Done

The Home Depot Pro helps professionals shop the stores for the items you need with a range of delivery options to suit your needs. With 2,300+ store locations and 50,000+ essential products, the Home Depot Pro supplies what you need, when and where you need it.

## Click Your Industry

Education | Government

Nonprofit

# Public Sector

K-12 Education

Higher Education

State & Local Government



Hi! Have a question? I'm here to help.

The Home Depot Pro, through OMNIA Partners, supports public agencies money. The Home Depot's free loyalty program provides access to an expanded assortment of products, convenient delivery options, and dedicated support.

- Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products and Services

Maricopa County, AZ | 16154

- Paint and Paint Supplies

Maricopa County, AZ | 170009

VIEW CONTRACT  
DOCUMENTATION

CONTACT US

**The Home Depot® and The Home Depot Pro™ Institutional have four independent contracts for OMNIA Partners government/nonprofit customers.**

**Pro**

**Pro Institutional**

**OMNIA**

**In-store service at more than 2,000 locations nationwide with walk-in-and-buy convenience**

**Local, dedicated account representatives who specialize in government and commercial properties**

**Key Features & Benefits**

- Dedicated Pro services
- Pro associates with specialized training and expertise
- Pro Desk for in-store advice when you need it
- No phone numbers and lines all over the place
- Pro parking reserved only
- Pro pickup ready during peak hours
- Mail orders at [home Depot.com](http://home Depot.com) and pick up in store
- The best products and brands for professional applications and installations
- Free annual seminars with free registration **Pro kba**

**Key Features & Benefits**

- Discount schedule featuring discounts on everyday low pricing
- A large assortment of skilled, unskilled and MRO products ready for ordering via our [www.comand.com](http://www.comand.com) website
- [www.supplyworks.com](http://www.supplyworks.com)
- The Home Depot Purchase program, which offers customers to pre-arrange account for in-store purchases at any Home Depot store
- Fast, reliable delivery from our 16 distribution centers nationwide
- A suite of customizable Services and Business Tools, including:
  - Building Assessment Plan
  - Operating Performance Index
  - In-Store Training Portal
  - On-Site Training
  - SmartRisk Inventory Management Solutions

[homedepot.com](http://homedepot.com)  
1-866-333-3551

# The Home Depot Pro Contract Documentation

U.S. Communities, National IPA, & NCPA are wholly-owned subsidiaries of OMNIA Partners, dba OMNIA Partners, Public Sector. All public sector participants already registered with National IPA, U.S. Communities, or NCPA continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, legacy NCPA, or new OMNIA Partners contract. U.S. Communities, National IPA, and NCPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

# Maintenance, Repair, Operating Supplies, Industrial Supplies and Related Products and Services

**Maricopa County, AZ**

**Contract Number: 16154**

February 1, 2017 - December 31, 2021

**RENEWED through December 31, 2026**

## Executive Summary

- [Executive Summary](#)
- [Uniform Guidance](#)
- [Due Diligence](#)

## Master Agreement Documents

- [Official Signed Contract](#)
- [Contract Amendment 1](#)

## Solicitation Process

- [Original RFP Document](#)
- [RFP Addendum 1](#)
- [Proof of Publication](#)

## Paint and Paint Supplies

**Maricopa County, AZ**

**Contract Number: 170009**

3 year initial term, March 9, 2017 - February 28, 2020

Option to renew for 7 additional 1 year periods

RENEWED THROUGH February 28, 2025

## Executive Summary

- [Uniform Guidance](#)

## Contract Documents

- [Contract No. 170009-RFP](#)
- [Contract Renewal](#)

## RFP Documents

- [170009-RFP](#)

- [170009-RFP Addendum 1](#)
- [170009 Posting Document](#)

## Response Evaluation

- [AZ Compliance](#)



5001 Aspen Grove Drive  
Franklin, TN 37067

[info@omniapartners.com](mailto:info@omniapartners.com)  
(866) 875-3299

### INDUSTRIES

K-12 Education  
Higher Education  
Government  
Nonprofit  
Enterprise  
Corporate  
Private Equity  
Real Estate

### SOLUTIONS

Contract Offerings  
OPUS  
Data & Spend Analytics  
Industry Experts

### ABOUT US

### RESOURCES

### CAREERS

BECOME A MEMBER

[Privacy Policy](#) | [Terms of Use](#)



MAINTENANCE, REPAIR, OPERATING, INDUSTRIAL SUPPLIES AND RELATED PRODUCTS  
Executive Summary

**Lead Agency:** Maricopa County, AZ

**Solicitation:** 16154-RFP

**RFP Issued:** August 4, 2016

**Pre-Proposal Date:** September 1, 2016

**Response Due Date:** September 22, 2016

**Proposals Received:** #5

**Awarded to: Home Depot U.S. A., Inc. Contract #16154-RFP**

Maricopa County Office of Procurement Services issued RFP #16154-RFP on August 4, 2016, to establish a national cooperative contract for Maintenance, Repair, Operating, Industrial Supplies and Related Products.

The solicitation included cooperative purchasing in Section 1.0 Introduction, Background and Intent – 1.1 Master Agreement:

*Maricopa County, AZ (herein "Lead Public Agency" on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations (herein "Participating Public Agencies") is soliciting proposals from qualified suppliers to enter into a Master Agreement for a complete line of Maintenance, Repair and Operating (MRO) Supplies and Industrial Supplies in a Retail and Wholesale environment; and Related Products and Services (herein "Products and Services").*

And Section 1.0 Introduction, Background and Intent – 1.4 U.S. Communities:

*U.S. Communities Government Purchasing Alliance (herein "U.S. Communities") assists Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- The Honolulu Star, HI
- Daily Journal of Commerce, OR
- ONVIA
- Merx.com
- U.S. Communities - Website

On September 22, 2016 proposals were received from the following offerors:

- Applied Industrial Technologies
- HD Supply Facilities Maintenance, Ltd.
- Interline Brands dba as Supply Works
- Camfil USA Inc
- Home Depot USA Inc.

One (1) proposal was deemed non-responsive and four (4) proposals were deemed responsive: Applied Industrial Technologies, HD Supply Facilities Maintenance Ltd, Interline Brands DBA as Supply Works, and Home Depot USA Inc.

Upon evaluation, the committee elected to award the four responsive proposals: Applied Industrial Technologies, HD Supply Facilities Maintenance Ltd, Interline Brands DBA as Supply Works, and Home Depot USA Inc. for maintenance, repair, operating supplies, industrial supplies and related products and services.

Contract includes:

Home Depot offers a robust selection of products in all MRO, hardware, and building products categories and associated services. Solution benefits include:

- Immediate same-day access to over 30,000 products at each store location
- Integration with most commonly used eProcurement platforms
- Bulk offerings through the Pro Desk at the local store
- Rebate incentive to Participating Public Agencies based upon spend volume

**Term:**

Contract period from February 1, 2017 through December 31, 2021 with the option to renew to a maximum of five (5) additional years, through December 31, 2026.

Pricing/Discount:

The Home Depot Pro Sales Desk is the preferred location for the Participating Public Agency customers to process transactions, due to the highly experienced staff available for government procurements. Home Depot also offers Volume Pricing Program, for large individual planned purchases, Home Depot has the ability to provide more aggressive savings to purchasers through Volume Pricing Discounts.

OMNIA Partners, Public Sector Landing Pages: <https://www.omniapartners.com/publicsector/contracts/supplier-contracts/home-depot>





# Lowe's Pro

## Maintenance, Repair & Operations (MRO) Supplies & Related Services

Lowe's has been helping customers improve the places they call home since it was founded in 1946. Traded on the New York Stock Exchange (LOW) since 1961, Lowe's has grown from a small hardware store to a home improvement company providing customers inspiration and support whenever and wherever they shop. Whether our customers shop in store, online, by phone, or at their home or place of business with a Lowe's employee, Lowe's is ready to help participants of OMNIA Partners with their purchases.

### Click Your Industry

Education | Government

Nonprofit

Corporate | Enterprise

# Public Sector

K-12 Education

Higher Education

State & Local Government



Hi! Have a question? I'm here to help.



Lowe's provides the right home improvement products, maintenance, repair & related supplies to public sector agencies of OMNIA Partners nationwide.

» Maintenance, Repair and Operations (MRO) Supplies & Equipment  
Region 4 ESC - TX | R192006

VIEW CONTRACT DOCUMENTATION

CONTACT US

**LOWE'S PRO** **OMNIA PARTNERS**

**STREAMLINED PURCHASING. POWERFUL BENEFITS.**

Thanks to a national cooperative contract awarded by Region 4 ESC members through OMNIA Partners Contract #192006, Lowe's Pro solutions for the government and public sector agencies have been made easier to manage, purchase, and track your budget.

- SAVE TIME & EFFORT**
  - Features an Online system
  - Shipping convenience
    - LPOD Accounts
    - 40,000 items purchase
    - Over 2 million products
    - OMNIA
  - Customer support
  - Customer publicly awarded via eBPP compliance information
  - Multiple payment types
  - No minimum orders
  - Pro sales and support
  - Reduced risk while tracking the industry option
- SAVE MONEY**
  - Tiered volume based on three spending tiers:
    1. \$60,000-26,299 (7% rebate on all sales (does not include))
    2. \$28,000-\$60,000 (8% rebate on all sales (does not include))
    3. \$68,000 or more (9% rebate on all sales (does not include))
  - No participation fee
- UTILIZE CREDIT**
  - Opportunity to save an additional \$5 in rebates on low key and bring a Lowe's Commercial Account (CCA) or use Lowe's Pro Supply (LPS) for large amounts.
- GET STARTED**
  - For annual rebates, create a NEW account on [Lowe's.com](https://www.Lowe's.com) (see the eBPP)
  - Must be verified to [Lowe's.com](https://www.Lowe's.com) account to receive rebates

Have Questions? [ContractAdmin@lowes.com](mailto:ContractAdmin@lowes.com)

# Lowe's Contract Documentation

U.S. Communities, National IPA, & NCPA are wholly-owned subsidiaries of OMNIA Partners, dba OMNIA Partners, Public Sector. All public sector participants already registered with National IPA, U.S. Communities, or NCPA continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, legacy NCPA, or new OMNIA Partners contract. U.S. Communities, National IPA, and NCPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

## Maintenance, Repair and Operations (MRO) Supplies & Equipment

### Region 4 ESC - TX

**Contract Number: R192006**

Initial Term: April 1, 2020 through March 31, 2023

Renewal Options: Option to renew for two (2) additional one-year periods through March 31, 2025

**RENEWED THROUGH March 31, 2025**

**Executive Summary**

- [Executive Summary](#)
- [Due Diligence](#)

**Master Agreement Documents**

- [Official Signed Contract](#)
- [Contract Award Documents](#)
- [Contract Award Letter](#)
- [Contract Renewal 1](#)
- [Contract Renewal 2](#)
- [Contract Update 1](#)
- [Contract Update 2](#)
- [Contract Update 3](#)
- [Contract Update 4](#)

**Response Evaluation**

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

**Solicitation Process**

- [Original RFP Document](#)
- [RFP Addendum 1](#)
- [RFP Addendum 2](#)
- [RFP Addendum 3](#)
- [RFP Questions & Answers](#)
- [Proof of Publication](#)
- [RFP Request List](#)
- [RFP Opening Documents](#)

**Previous Contract**

- [R142104](#)



5001 Aspen Grove Drive  
Franklin, TN 37067

info@omniapartners.com  
(866) 875-3299

### INDUSTRIES

K-12 Education  
Higher Education  
Government  
Nonprofit  
Enterprise  
Corporate  
Private Equity  
Real Estate

### SOLUTIONS

Contract Offerings  
OPUS  
Data & Spend Analytics  
Industry Experts

### ABOUT US

### RESOURCES

### CAREERS

BECOME A MEMBER

[Privacy Policy](#) | [Terms of Use](#)



Maintenance, Repair and Operations (MRO) Supplies & Related Services  
Executive Summary

**Lead Agency:** Region 4 ESC

**Solicitation:** 19-20

**RFP Issued:** October 28, 2019

**Pre-Proposal Date:** November 12, 2019

**Response Due Date:** December 9, 2019

**Proposals Received:** 9



**Awarded to:**

**Contract # R192006**

The Board of Directors of Region 4 Education Service Center (ESC) issued RFP 19-20 on October 28, 2019, to establish a national cooperative contract for Maintenance, Repair and Operations (MRO) Supplies & Related Services.

The solicitation included cooperative purchasing language in Section I. Scope of Work:

**NATIONAL CONTRACT**

*Region 4 ESC, as the Principal Procurement Agency, defined in Appendix D, has partnered with OMNIA Partners to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The Region 4 is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency"). Appendix D contains additional information about OMNIA Partners and the cooperative purchasing agreement.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On December 9, 2019 proposals were received from the following offerors:

- Facility Solutions Group
- Fastenal Company
- W.W. Grainger, Inc.
- Hi-Line Electric., Inc.
- Kimball Midwest
- Lawson Products
- Lowe's Home Centers, LLC
- Northern Safety & Industrial
- Wesco Distribution, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that Lowes Home Centers, LLC demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

Region 4 ESC executed agreements with a contract effective date of April 1, 2020.

#### Contract Highlights:

Operates approximately 2,370 home improvement and hardware stores. Offers a range of products for maintenance, repair, remodeling. Product categories include Lumber and Building Materials; Tools and Hardware; Appliances; Fashion Fixtures; Rough Plumbing and Electrical; Lawn and Garden; Seasonal and Outdoor Living; Paint; Flooring; Millwork, and Kitchens. The Company also supports the communities that focus on K-12 public education and community improvement projects.

#### Contract includes:

- Over 1,700 stores nationwide to pick up materials, have Lowe's deliver or have parcel shipped.
- Committed to enhancing the economic growth of its diverse and small business suppliers. Lowe's sources suppliers who best match their needs regardless of business size or classification so they can offer a broader assortment of products at affordable prices.
- Register with Omnia Partners at: <https://www.omniapartners.com/publicsector> to become a member and utilize the contract at any Lowe's store in the U.S.
- Every Lowe's location will be able to scan the barcoded key fob to receive a 7% discount at point of sale; must order key fobs at: <https://www.lowesforpros.com/l/government-buyer-solutions.html>
- Utilize the catalog price file online, will need set up an account on [www.Lowesforpros.com](http://www.Lowesforpros.com) If an existing account, email [GovernmentSupport@Lowes.com](mailto:GovernmentSupport@Lowes.com) to have the file linked for their purchasing needs to receive the discount structure.
- Lowe's eProcurement - email [eProSupport@lowes.com](mailto:eProSupport@lowes.com) to set up an account and link the catalog price file and discount structure.

#### Term:

Initial three-year agreement from April 1, 2020 through March 31, 2023 with the option to renew for two (2) additional one-year periods through March 31, 2025.

Pricing/Discount:

- Option 1:
  - Walk-In: 7% discount at time of purchase
  - On-Line : up to 20% discount
  - eProcurement: Category discounts up to 20% off
  
- Option 2:
  - \$10,000 to \$24,999: 2% rebate on all sales (less returns)
  - \$25,000 to \$49,999: 4% rebate on all sales (less returns)
  - \$50,000 to more: 7% rebate on all sales (less returns)

OMNIA Partners, Public Sector Web Landing Page:

<https://www.omniapartners.com/publicsector/contracts/supplier-contracts/lowes-home-centers-inc>



## Vendor Contract Information Summary

**Vendor** Alamo Iron Works

Contact Mike Pawlik

Phone 2108069139

Email John.Pawlik@SSS-STEEL.com

Vendor Website www.aiwdirect.com

TIN 74-2028876

Address Line 1 943 AT&T Center Parkway

Vendor City San Antonio

Vendor Zip 78219

Vendor State TX

Vendor Country USA

Delivery Days 10

Freight Terms FOB Destination

Payment Terms Net 30 days

Shipping Terms Pre-paid and added to invoice

Ship Via Common Carrier

Designated Dealer No

EDGAR Received Yes

Service-disabled Veteran Owned No

Minority Owned No

Women Owned No

National No

No Foreign Terrorist Orgs Yes

No Israel Boycott Yes

MWBE No

ESCs All Texas Regions

States Texas

Contract Name Building Maintenance, Repair, and Operations Supplies and Equipment

**Contract No.** 657-21

Effective 12/01/2021

**Expiration** 11/30/2024

Accepts RFQs Yes

Quote Reference Number 657-21

Return Policy See Extended Exceptions for return policy





## Vendor Contract Information Summary

Additional Dealers Triple-S Steel Supply dba Alamo Iron Works locations in:  
Brownsville TX; Pharr TX



## Vendor Contract Information Summary

**Vendor** McCoy's Building Supply

Contact Garrett Roberts

Phone 5129827111

Email governmentsales@mccoys.com

Vendor Website www.mccoys.com

TIN 74-1542718

Address Line 1 1035 I-35 North

Vendor City San Marcos

Vendor Zip 78666

Vendor State TX

Vendor Country USA

Delivery Days 10

Freight Terms FOB Destination

Payment Terms Net 30 days

Shipping Terms Pre-paid and added to invoice

Ship Via Common Carrier

Designated Dealer No

EDGAR Received Yes

Service-disabled Veteran Owned No

Minority Owned No

Women Owned No

National Yes

No Foreign Terrorist Orgs Yes

No Israel Boycott Yes

MWBE No

ESCs All Texas Regions

States Arkansas, New Mexico, Oklahoma, Texas

Contract Name Building Maintenance, Repair, and Operations Supplies and Equipment

**Contract No.** 657-21

Effective 12/01/2021

**Expiration** 11/30/2024

Accepts RFQs Yes

Quote Reference Number 657-21

Return Policy Returns accepted with receipt and in original packaging.